

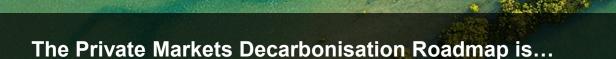
#### AGENDA

#### **Executive summary**

Deep-dives into core concepts

Asset-class specific considerations

# The PMDR provides a common and flexible approach for Private Markets to achieve decarbonisation, delivering transparent results and progress at their own pace





A **common language** for asset managers to:

- Describe where their portfolios are on their decarbonisation journey
- Speak to stakeholders about their decarbonisation activities in a way that is mutually understood



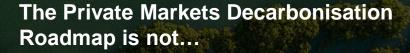
A comprehensive guidance so firms:

- Can apply the approach across different asset classes in their portfolio
- Have clear activities for each stage in the decarbonisation journey



A **flexible approach**, where firms can choose for their funds:

• Where and how to disclose performance (to LPs, publicly, etc.) using metrics that are most relevant to their context





A **public commitment** to deliver a common goal (e.g., GFANZ net zero Initiatives)



A framework with **fixed emissions reduction targets** or **portfolio coverage** requirements (e.g., IIGCC's net zero Investment Framework)



A regulator, third-party verifier or standard setting reporting body (e.g., EU Taxonomies and SBTi)

# PMDR's core feature—the Alignment Scale—helps GPs to categorise their portfolios along their decarbonisation journey

Q1: What measures has the PortCo taken to reduce its GHG emissions?

Not Started	Capturing Data	Preparing to Decarbonise	Aligning	Aligned to Net Zero
Not started to measure their emissions or plan how to reduce them	Reporting emissions data but currently no plan in place to reduce emissions	Planning to <b>reduce emissions</b> in-line with an approach agreed with the GP <sup>2</sup>	Committed to a decarb. plan aligned to a transition pathway	Delivering against a net zero plan and operations aligned to science-based target
Minimal or no emissions data  No decarbonisation plan in place	<b>Measuring</b> Scope 1 and 2 emissions from operations, alongside <b>material</b> Scope 3 emissions, and making data available to fund <sup>1</sup>	Decarbonisation <b>plan in place</b> but level of ambition <b>not Aligned to Net Zero pathway</b> <sup>3</sup>	Committed-to near-term science-based target aligned to a long-term net zero-pathway	Demonstrated YoY emissions profile in-line with net zero-pathway

Cannot progress past

'Preparing to Decarbonise'

Q2: Is there a recognised transition pathway for this PortCo?

#### **No Current Pathway to Align**

**Definition:** PortCos with **no pathway** to align to the transition using existing technology

**Criteria**: Greater than **50% of revenue** generated using high-emitting assets that is not feasible to decarbonise through **redevelopment**, **retrofitting or replacement** 

Q3: Do the PortCo's operations enable the NZ transition?

#### **Decarbonisation Enablers**

Definition: PortCos working to support a subset of Climate Solutions<sup>4</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Greater than 50% of revenue is related to an economic activity that is enabling net zero transition

Criteria for Emerging Decarbonisation Enabler: Greater than 10% of revenue is related to an economic activity that is enabling net zero transition and less than 50% of revenue from high-emitting assets

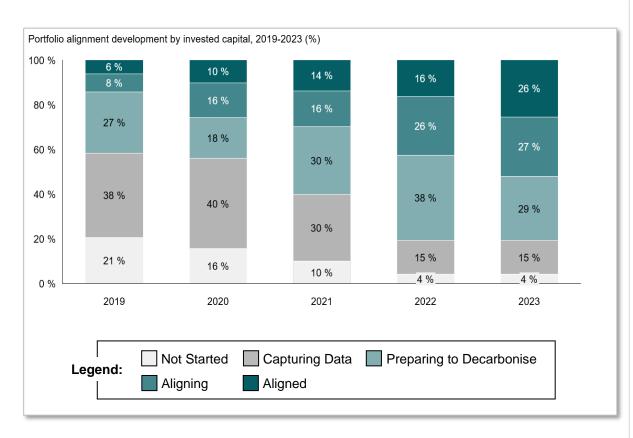
Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil / tar sands production sites cannot progress to this stage; 3) Pathway can be sector pathway or company-specific reduction trajectory aligned net zero; 4) Climate Solutions as defined by GFANZ as one of their four core financing strategies

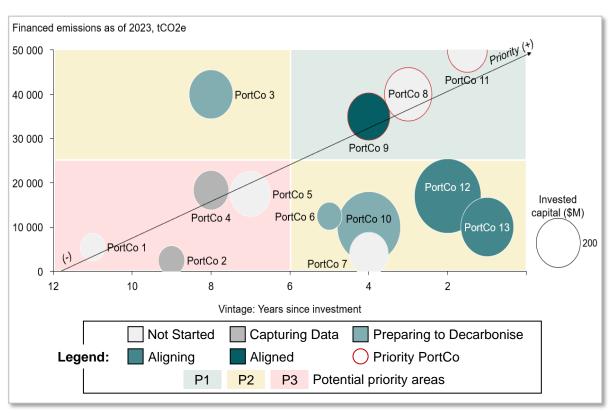
# The PMDR enables financial investors to visualise progress, helping them prioritise and shape effective decarbonisation strategies

/ILLUSTRATIVE

#### Gain holistic overview of portfolio decarbonisation progress

#### Sharpen decarbonisation strategy and prioritise actions





Visualisation templates are available on the Microsite, to be populated with data from the PMDR Support Tool

Note: Simplified views for demonstration purposes; visualisation templates available on Microsite offer more detailed views and analyses

The Private Markets Decarbonisation Roadmap offers use cases for stakeholders across the Private Markets space, varying be the specific audience

NOT EXHAUSTIVE



## **General Partners**



## **Limited Partners**



# Portfolio Companies



- Inform internal strategy
- Support engagement with PortCos
- Enhance tailored disclosure of progress to stakeholders



- Better assess decarbonisation efforts of investments
- Enhance ability to make strategic, climate-aligned decisions



- Track decarbonisation progress over time
- Ensure to meet
   stakeholder expectations
- Empower strategic decisions toward net zero with a clear, step-by-step roadmap

Note: Based on one-on-one consultations with leading industry stakeholders, results of the PMDR adoption survey and PMDR pilot insights

# Several learnings have emerged from PMDR adoption across the Private Markets industry



## Key learnings



## Increasing top-down decarbonisation ambition

- GPs are increasingly setting decarbonisation targets and related top-down agendas
- Funds are challenging
   PortCos to accelerate their decarbonisation journey



## Prioritising high-emitting and newer vintage PortCos

- GPs are accelerating portfolio decarbonisation by targeting high-emitting PortCos first
- Investors specifically focus on newer vintage PortCos due to greater time to support progress



## Unlocking financial value by leveraging decarbonisation

- Once considered a cost item only, decarbonisation is increasingly leveraged to drive financial value
- Enhancing operational efficiency, reducing carbon cost exposure and meeting customer needs are key levers

# 

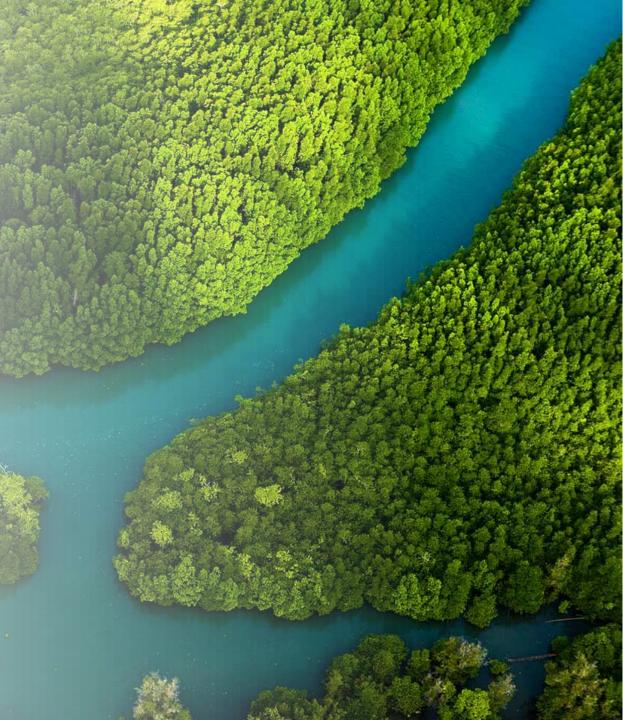
For further information, visit bain.com/PMDR

or get in touch with our team directly through PMDR.Global@bain.com









#### AGENDA

Executive summary

#### **Deep-dives into core concepts**

Asset-class specific considerations

### The Roadmap helps GPs categorise their portfolio of assets, across industries and at all stages of the decarbonisation journey

BUYOUT FOCUS

Q1: What measures has the PortCo taken to reduce its **GHG** emissions?

Not Started	Capturing Data	Preparing to Decarbonise	Aligning	Aligned to Net Zero
Not started to measure their emissions or plan how to reduce them	Reporting emissions data but currently no plan in place to reduce emissions	Planning to <b>reduce emissions</b> in-line with an approach agreed with the GP <sup>2</sup>	Committed to a decarbonisation plan aligned to a transition pathway	Delivering against a net zero plan and operations aligned to science-based target
Minimal or no emissions data  No decarbonisation plan in place	<b>Measuring</b> Scope 1 and 2 emissions from operations, alongside <b>material</b> Scope 3 emissions, and making data available to fund <sup>1</sup>	Decarbonisation plan in place but level of ambition not Aligned to Net Zero pathway <sup>3</sup>	Committed-to near-term science-based target aligned to a long-term net zero-pathway	Demonstrated YoY emissions profile in-line with net zero-pathway
ii — — — — — — — — — — — — — — — — — —	o Alian		Cannot progress past	

'Preparing to Decarbonise'

Q2: Is there a recognised transition pathway for this PortCo?

Q3: Do the PortCo's operations enable the NZ transition?

#### No Current Pathway to Align

**Definition:** PortCos with **no pathway** to align to the transition using existing technology

Criteria: Greater than 50% of revenue generated using high-emitting assets that is not feasible to decarbonise through redevelopment, retrofitting or replacement

#### **Decarbonisation Enablers**

Definition: PortCos working to support a subset of Climate Solutions<sup>4</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Greater than 50% of revenue is related to an economic activity that is enabling net zero transition

Criteria for Emerging Decarbonisation Enabler: Greater than 10% of revenue is related to an economic activity that is enabling net zero transition and less than 50% of revenue from high-emitting assets

X Additional insights and explanations for PMDR concepts i-iii on next slides

Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil / tar sands production sites cannot progress to this stage; 3) Pathway can be sector pathway or company-specific reduction trajectory aligned net zero; 4) Climate Solutions as defined by GFANZ as one of their four core financing strategies

Criteria for decarbonisation plans evolve as PortCos move through the stages of the Alignment Scale

FURTHER INFORMATION IN SECTION 3.2.3. OF GUIDANCE

#### Plan required

#### **Definition**

#### Plan criteria

#### **Preparing to Decarbonise**

#### **Decarbonisation plan**

Plan to reduce emissions (intensity) with a non net zero aligned target

#### Minimum requirements<sup>1</sup>:

- Includes a quantitative target for emissions (Intensity) reduction that represents a significant reduction in emissions
- Includes a short-term/ interim target (minimum period of 5 years)
- · Lays out annual activities/ levers with clear KPIs and an annual reporting structure
- Reviewed by PortCo board
- · Includes an analysis of material risks to the environment and relevant stakeholders

#### **Aligning**

#### **Transition plan**

Short-term plan to reduce emissions (intensity) aligned to a net zero pathway

#### Requirements as in previous stage plus:

- Includes a near-term, science-based target in line with a transition pathway<sup>2</sup>
- Targets should always be set on Scope 1&2 emissions, and on Scope 3 emissions if they are material, i.e., >40% of total emissions
- Science-based targets may be drawn from sources including the following:
  - SBTi
  - TPI Sectoral Decarbonisation Pathways
  - CDP Transition Plan Technical Note
  - Industry-specific documents e.g. UNFCCC's Race to Zero Decarbonising Fashion report
  - Bespoke plans developed by PortCo environmental consultant

#### **Aligned to Net Zero**

#### Transition plan with net zero target

Plan that will reduce emissions (intensity) to a net zero aligned level by 2050

#### Requirements as in previous stage plus:

- Year-on-year emissions profile in line with net zero pathway (incl. Scope 1&2 emissions, as well as Scope 3 emissions if they are material, i.e., ≥40% of total emissions)
- Recommended (but not mandatory) to include a science-based target to achieve net zero emissions by 2050 or sooner
- Recommended (but not mandatory) that plan is externally verified<sup>3</sup>

Note: 1) Minimum requirements based on resources including the Transition Pathway Taskforce Implementation Guidance and GFANZ Real-economy Transition Plans; 2) Science-based targets represent targets explicitly aiming at scaling back emissions in accordance with the aim to reach net zero by 2050; 3) Third-party verification may be done by bodies including: SBTi, Environmental consultancies, Non-specialist auditors (incl. KPMG, PwC, Deloitte and EY)

(II) A PortCo will be designated as having 'No Current Pathway to Align' if >50% of revenue is generated using high-emitting assets that cannot be removed

FURTHER INFORMATION IN SECTION 2.1.2. OF GUIDANCE

#### Steps to determine 'No Pathway to Align'

#### Step 1





#### Step 2





#### Step 3



#### Assess whether greater than 50% of revenue is from a high-emitting sector

These **sectors**<sup>1</sup> include:

- Industry (including power generation)
- Buildings
- Air travel
- Auto and Transport

#### Check if the economic activity<sup>2</sup> driving the PortCo's revenue is high-emitting

There are **edge-cases**, in which a PortCo may lie in high-emitting sector (e.g., buildings) but have a pathway to Align

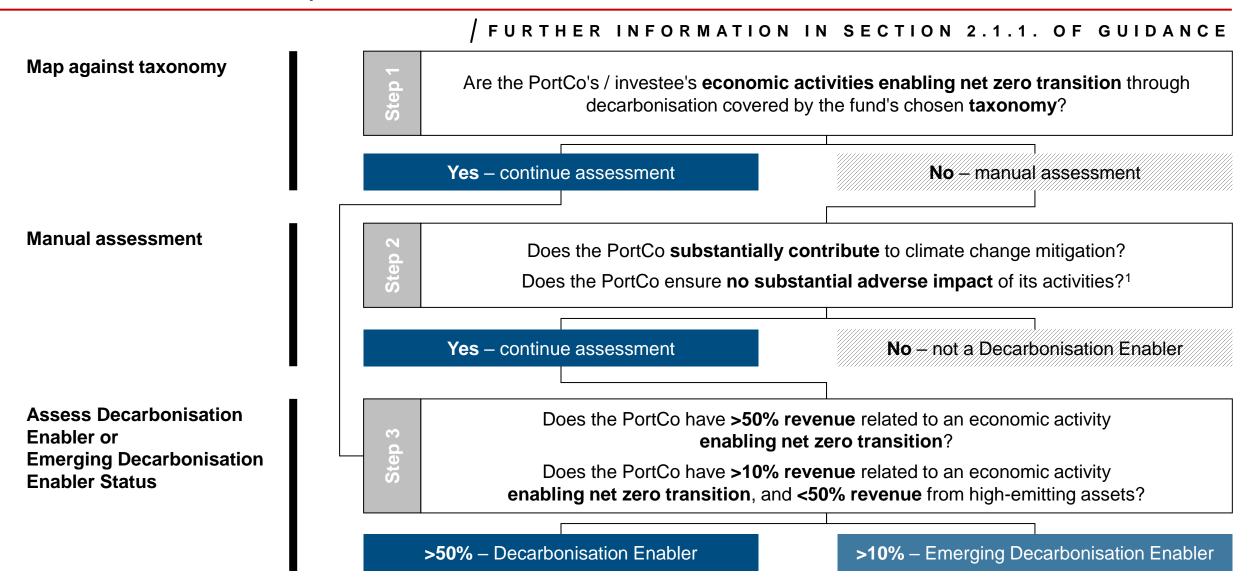
For example, a travel agency is within the high-emitting sector of Air Travel, but the product/service is not high-emitting

#### Review if the PortCo has a feasible ambition to redevelop, retrofit or replace high-emitting assets

- Re-development: Renovating/ changing the asset to make either their operations or output lower carbon
- Retrofitting: Changing the mechanisms within an asset, commonly through electrification, to reduce emissions
- Replacing: Phasing out high-emitting assets in favour of low emitting alternatives

Note: 1) Defined by GFANZ; 2) Refers to the product or service provided

# A PortCo can be classified as an (Emerging) Decarbonisation Enabler using a logic tree to assess its impact on emissions reduction



Note: 1) A PortCo only needs to answer positively to the first question to move from Step 2 to Step 3. See detailed guidance laid-out in section 2.1.1. of the PMDR for further information on Step 2

#### AGENDA

**Executive summary** 

Deep-dives into core concepts

**Asset-class specific considerations** 

In addition to Buyout investments, the Roadmap can be applied across a multitude of other asset classes

#### ASSET CLASS DETAILS



Growth & Venture Capital

Infrastructure

**Real Estate** 

**Private Credit** 

**Secondaries** 



#### Growth/ VC | Expected PMDR ambition levels vary by maturity stage

#### ASSET CLASS DETAILS

See further details – page 69 of guidance

#### **VCA** maturity stages

	he next stage when it mee s), capital raised (US\$), or thresholds				
	Stage 1				
	All PortCos				
	Stage 2				
>\$10m raised	>\$25m raised	>100 FTEs			
	Stage 3				
>\$50m raised	>\$250m raised	>500 FTEs			
Stage 4					
>\$100m raised	>\$500m raised	>1000 FTEs			

#### **Alignment Scale expectations**

	Asset class	VCA maturity stage	Not Started	Capturing Data	Preparing to Decarb- onise	Aligning	Aligned to Net Zero		
<b>)</b>	Venture			Stage 1 assets are not expected to progress along the Alignment Scale					
	Venture Capital	Stage 2	<b>~</b>	<b>~</b>	Stage 2 assets not expected to set ambition levels beyond 'Capturing Data'				
	Growth	Stage 3	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>		
	Growth	Stage 4	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>		

Growth | The Roadmap enables GPs to categorise assets across industries and stages in their decarbonisation journey

#### ASSET CLASS DETAILS

See further details – page 71 of guidance

Key differences vs. buyout guidance

Q1: What measures has the PortCo taken to reduce its GHG emissions?

Not Started	Capturing Data	Decarbonise	Aligning	Aligned to Net Zero
Not started to measure their emissions or plan how to reduce them	Reporting emissions data but currently no plan in place to reduce emissions	Planning to <b>reduce emissions</b> <sup>2</sup>	Committed to a decarbonisation plan aligned to a transition pathway	Delivering against a net zero plan and operations aligned to science-based target
Minimal or no emissions data	<b>Measuring</b> Scope 1 and 2 emissions from operations, alongside <b>material</b> Scope 3	Decarbonisation plan in place but level of ambition not Aligned to Net Zero	Committed-to near-term science-based target aligned to a long-term net	Demonstrated YoY emissions profile in-line with net zero pathway

Preparing to

Q2: Is there a recognised transition pathway for this PortCo?

#### No Current Pathway to Align

No decarbonisation plan

in place

Definition: PortCos with no pathway to align to the transition using existing technology

available to fund1

**Criteria**: Greater than **50% of revenue** generated using high-emitting assets that is not feasible to decarbonise through **redevelopment**, **retrofitting or replacement** 

emissions, and making data

Cannot progress past 'Preparing to Decarbonise'

zero pathway

Q3: Do the PortCo's operations enable the net zero transition?

#### **Decarbonisation Enablers**

Definition: PortCos working to support a subset of Climate Solutions<sup>4</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Greater than 50% of revenue is related to an economic activity that is enabling net zero transition

pathway<sup>3</sup>

Criteria for Emerging Decarbonisation Enabler: Greater than 10% of revenue is related to an economic activity that is enabling net zero transition and less than 50% of revenue from high-emitting assets

Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil / tar sands production sites cannot progress to this stage; 3) Pathway can be sector pathway or company-specific reduction trajectory aligned net zero; 4) Climate Solutions as defined by GFANZ as one of their four core financing strategies

## 1 The Roadmap enables GPs to categorise assets across industries and stages in their decarbonisation journey

#### ASSET CLASS DETAILS

See further details - page 72 of guidance Key differences vs. buyout guidance

Q1: What measures has the PortCo taken to reduce its **GHG** emissions?

Not Started	Capturing Data	Preparing to Decarbonise	Aligning	Aligned to Net Zero
Not started to measure their emissions or plan how to reduce them	Reporting emissions data but currently no plan in place to reduce emissions			
Minimal or no emissions data  No decarbonisation plan in place	Measuring Scope 1 and 2 emissions from operations, alongside material Scope 3 emissions, and making data available to fund		t expected to progress alon	

Q2: Is there a recognised transition pathway for this PortCo?

#### **No Current Pathway to Align**

'Preparing to Decarbonise'

Cannot progress past

**Definition:** PortCos with **no pathway** to align to the transition using existing technology

Criteria: Majority of future revenue is expected to be generated from high-emitting economic activities

Q3: Do the PortCo's operations enable the net zero transition?

#### **Decarbonisation Enablers**

**Definition:** PortCos working to support a subset of Climate Solutions<sup>1</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Majority of future revenue is expected to be related to an economic activity that is enabling net zero transition

Criteria for Emerging Decarbonisation Enabler: Minority share of future revenue is expected to be related to an economic activity that is enabling net zero transition and Majority does not stem from high-emitting assets

Notes: 1) Climate Solutions as defined by GFANZ as one of their four core financing strategies

18

2 Infrastructure - Construction Assets | The Roadmap enables GPs to categorise assets across industries and stages in their decarbonisation journey

#### ASSET CLASS DETAILS

See further details – page 80 of guidance

Key differences vs. buyout guidance

Q1: What measures has the asset taken to reduce its GHG emissions?

Not Started	Capturing Data	Preparing to Decarbonise	Aligning
Not started to measure their emissions or plan how to limit them for operations or construction	Reporting emissions data but currently no plan in place to reduce emissions	Planning to <b>reduce emissions</b> in line with an approach agreed with the GP <sup>2</sup>	Committed to a decarbonisation plan aligned to a transition pathway
No current plan to limit emissions during construction or operation  Minimal or no emissions data  No decarbonisation plan in place	<b>Measuring</b> Scope 1 and 2 emissions from operations, alongside <b>material</b> Scope 3 emissions, and making data available to fund <sup>1</sup>	Plan in place to limit emissions during construction  Low-emission design incorporated into plan for final operational infrastructure, but level of ambition not in line with reaching zero emissions	Plan in place to construct asset in a way in which makes possible reaching zero emissions when operational  - Plan contains short- and medium-term targets for emissions (intensity) reductions once asset is operational, in line with science-based pathway

Q2: Is there a recognised transition pathway for this asset?

#### **No Current Pathway to Align**

Cannot progress past 'Preparing to Decarbonise'

Definition: Assets with no pathway to align to the transition using existing technology

**Criteria**: Greater than **50% of revenue** generated using high-emitting assets that is not feasible to decarbonise through **redevelopment**, **retrofitting or replacement** 

Q3: Do the asset's operations enable the net zero transition?

#### **Decarbonisation Enablers**

Definition: Assets working to support a subset of Climate Solutions<sup>3</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Greater than 50% of assets/assets' projected revenue are (from) Infrastructure that will enable net zero transition in the economy

Criteria for Emerging Decarbonisation Enabler: Greater than 10% of assets/assets' projected revenue are (from) Infrastructure that will enable net zero transition in the economy and less than 50% of revenue is from high-emitting assets

Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil/tar sands production sites cannot progress to this stage; 3) Climate Solutions as defined by GFANZ as one of their four core financing strategies

2 Infrastructure - Operational Assets | The Roadmap enables GPs to categorise assets across industries and stages in their decarbonisation journey

#### ASSET CLASS DETAILS

in place

See further details - page 79 of guidance

Key differences vs. buyout guidance

Q1: What measures has the asset taken to reduce its **GHG** emissions?

Not Started	Capturing Data	Decarbonise	Aligning	Aligned to Net Zero
Not started to measure their emissions or plan how to reduce them	Reporting emissions data but currently no plan in place to reduce emissions	Planning to <b>reduce emissions</b> in-line with an approach agreed with the GP <sup>2</sup>	Committed to a decarbonisation plan aligned to a transition pathway	Delivering against a net zero plan and operations aligned to science-based target
Minimal or no emissions data  No decarbonisation plan	<b>Measuring</b> Scope 1 and 2 emissions from operations, alongside <b>material</b> Scope 3 emissions, and making data	Decarbonisation plan in place but level of ambition not Aligned to Net Zero pathway <sup>3</sup>	Committed-to near-term science-based target aligned to a long-term net zero pathway	Demonstrated YoY emissions profile in-line with net zero pathway

Cannot progress past

'Preparing to Decarbonise'

Preparing to

Q2: Is there a recognised transition pathway for this asset?

No Current Pathway to Align

**Definition:** Assets with **no pathway** to align to the transition using existing technology

available to fund<sup>1</sup>

Criteria: Greater than 50% of revenue generated using high-emitting assets that is not feasible to decarbonise through redevelopment, retrofitting or replacement

Q3: Do the asset's operations enable the net zero transition?

#### **Decarbonisation Enablers**

Definition: Assets working to support a subset of Climate Solutions<sup>4</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Greater than 50% of revenue is related to an economic activity that is enabling net zero transition

For Project Financing: Greater than 50% of capital provided on activities which enable net zero transition, or help to materially reduce emissions of asset owner

Criteria for Emerging Decarbonisation Enabler: Greater than 10% of revenue is related to an economic activity that is enabling net zero transition and less than **50% of revenue** from high-emitting assets

For Project Financing: At least 10% of capital provided will enable net zero transition and less than 50% of capital provided will be used towards high-emitting activities

Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil / tar sands production sites cannot progress to this stage; 3) Pathway can be sector pathway or company-specific reduction trajectory aligned net zero; 4) Climate Solutions as defined by GFANZ as one of their four core financing strategies

BAIN & COMPANY (4)

Changes impact only

Infrastructure Credit

3 Real Estate (Construction & Operational) | The Roadmap enables GPs to categorise assets across industries and stages in their decarbonisation journey

#### ASSET CLASS DETAILS

See further details – page 82 of guidance

Key differences vs. buyout guidance

Cannot progress past

'Aligning'

Cannot progress past

'Preparing to Decarbonise'

Q1: What measures has the asset taken to reduce its GHG emissions?

**Preparing to Not Started** Aligned to Net Zero **Capturing Data Aligning Decarbonise** Planning to reduce Not started to **measure their** Reporting emissions Committed to a decarbonisa-Delivering against a net zero emissions or plan how to data but currently no plan in emissions<sup>2</sup> tion plan aligned to plan and operations aligned to place to reduce emissions a transition pathway science-based net zero target **reduce** them Minimal or no emissions Demonstrated YoY emissions Measuring Scope 1 and 2 Decarbonisation plan in Committed-to near-term emissions, alongside place but level of ambition profile in-line with net zero science-based target data material Scope 3 emissions, not Aligned to Net Zero aligned to a long-term net pathway No decarbonisation plan and making data available to pathway<sup>3</sup> zero pathway in place fund1 Investors can use portfolio-level decarbonization-/ net zero plans

Q2: Is there a recognised transition pathway for this asset?

#### **No Current Pathway to Align**

Construction assets

**Definition:** Assets with **no pathway** to align to the transition using existing technology

**Criteria**: Greater than **50% of revenue** generated using high-emitting assets that is not feasible to decarbonise through **redevelopment**, **retrofitting or replacement** 

Q3: Do the asset's operations enable the net zero transition?

#### **Decarbonisation Enablers**

Real estate assets are not expected to be classified as '(Emerging) Decarbonisation Enablers'

Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil / tar sands production sites cannot progress to this stage; 3) Pathway can be sector pathway or company-specific reduction trajectory aligned net zero

4 Private Credit | The Roadmap enables GPs to categorise assets across industries and stages in their decarbonisation journey

#### ASSET CLASS DETAILS

See further details - page 87 of guidance

Key differences vs. buyout guidance

Aligned to Net Zero

Q1: What measures has the investee taken to reduce its **GHG** emissions?

**Decarbonise** Planning to reduce **Reporting emissions** Not started to **measure their** Committed to a decarbonisaemissions or plan how to data but currently no plan in emissions<sup>2</sup> tion plan aligned to place to reduce emissions a transition pathway reduce them

**Capturing Data** 

Measuring Scope 1 and 2

Delivering against a net zero plan and operations aligned to science-based net zero target

Minimal or no emissions data

in place

**Not Started** 

emissions from operations, alongside material Scope 3 No decarbonisation plan emissions, and making data available to fund1

Decarbonisation plan in **place** but level of ambition not Aligned to Net Zero pathway<sup>3</sup>

**Preparing to** 

Committed-to near-term science-based target aligned to a long-term net zero pathway

Cannot progress past

'Preparing to Decarbonise'

**Aligning** 

Demonstrated YoY emissions profile in-line with net zero pathway

Q2: Is there a recognised transition pathway for this investee?

**No Current Pathway to Align** 

**Definition:** Investees with **no pathway** to align to the transition using existing technology

Criteria: Greater than 50% of revenue generated using high-emitting assets that is not feasible to decarbonise through redevelopment, retrofitting or replacement

Q3: Do the investee's operations enable the net zero transition?

#### **Decarbonisation Enablers**

Definition: Investees working to support a subset of Climate Solutions<sup>4</sup> related to the transition to a low-carbon economy

Criteria for Decarbonisation Enabler: Greater than 50% of revenue is related to an economic activity that is enabling net zero transition

For Project Financing: Greater than 50% of capital provided on activities which enable net zero transition, or help to materially reduce emissions of asset owner

Criteria for Emerging Decarbonisation Enabler: Greater than 10% of revenue is related to an economic activity that is enabling net zero transition and less than **50% of revenue** from high-emitting assets

For Project Financing: At least 10% of capital provided will enable net zero transition and less than 50% of capital provided will be used towards high-emitting activities

Notes: 1) Emissions criteria applies across all subsequent stages; 2) To progress to this stage companies must have reasonable scope to reduce emissions from their operations; companies operating in thermal coal and exploration of new oil / tar sands production sites cannot progress to this stage; 3) Pathway can be sector pathway or company-specific reduction trajectory aligned net zero; 4) Climate Solutions as defined by GFANZ as one of their four core financing strategies

Secondaries | In contrast to other asset classes, the Secondaries fund must engage via the portfolio GP

See further details – page 94 of guidance

#### ASSET CLASS DETAILS

#### Roadmap assessment for Secondaries

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#### Collaboration with portfolio GP

- Secondaries funds may leverage the Roadmap to raise decarbonisation with every new GP they invest in
- These funds could ask new GPs to classify their assets along the Alignment Scale and estimate where they think their assets will be by exit
- Engagement is most likely to result in data sharing in GP-led investments, where there is a prior relationship between firms rather than in LPinvestments



#### **Outside-in**

- When data requests are unanswered, a Secondaries fund can consider an outside-in assessment of a GP fund's Alignment Scale stages
- This is most feasible where there are few assets bundled in the deal and the Secondaries fund knows what PortCos the GP has invested in
- The Secondaries fund can classify a company provisionally based on its public statements
- Assessment results should be shared with the GP to check its agreement with the classification and to highlight some potential next steps

#### Where to find further information on specific assets in the PMDR guidance

#### ASSET CLASS DETAILS

Asset class	Information type	Section	Page
Drivete Cavity	PMDR-application for Growth & Venture Capital assets	3.1.1.	35
Private Equity (Growth & VC)	Additional considerations for Growth & Venture Capital (incl. asset-specific ambition levels & asset decarbonisation levers)	5.1.	69
	PMDR-application for Infrastructure assets	3.1.2.	36
Infrastructure	Additional considerations for Infrastructure (incl. asset-specific ambition levels & asset decarbonisation levers)	5.2.	77
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Secondaries	Additional considerations for Secondaries (incl. asset-specific ambition levels & asset decarbonisation levers)	5.1. 3.1.2. 5.2. 3.1.3. 5.3. 3.1.4. 5.4. 3.1.5.	94

Note: Guidance found here



#### Document description



- This summary deck provides a brief introduction of the PMDR guidance—a leading decarbonisation industry standard—to all relevant parties across the Private Markets space (i.e., GPs, LPs, PortCos)
- In addition to a consolidated overview of the Roadmap's main features, this deck highlights key benefits, primary use cases, as well as key learnings. It also includes deep-dives into core concepts and asset-class specific considerations
- For further information on the PMDR, please visit the <u>PMDR Microsite</u> or directly <u>get in touch</u> with the Bain PMDR team

250+

Organisations globally have contributed to the development of the PMDR

200+

GPs consulted in both one-onone and group consultations<sup>1</sup>

Sustainable Markets Initiative



40+

LPs consulted from across ILPA membership base

10+

Broader ecosystem players to ensure consistency and support

















**Combined Assets Under** Management (AUM) of current PMDR adopters<sup>2</sup>

Notes: 1) With PESMIT and iCl co-sponsoring: 2) Includes AuM from ~50% of PESMIT firms, PMDR pilot firms of working group participants, firms which have publicly disclosed, and firms which have shared their adoption during events/ interactions